



studentresourceservices®  
VITAL TOOLS FOR STUDENT SUCCESS®




# Student Resource Services

*Vital Tools For Student Success*

Andrea Spisak, Regional Sales Manager  
*Student Resource Services*

Student Resource Services, LLC • 9666 Olive Boulevard • Suite 705 • Saint Louis, Missouri 63132 • 1-866-641-4777 • www.studentresourceservices.com




studentresourceservices®  
VITAL TOOLS FOR STUDENT SUCCESS®





# Student Resource Services

- ☺ We support students by helping them overcome personal barriers to achieving success
- ☺ Our experts connect students with Legal, Financial, and Psychological Counseling, and offer Resources to alleviate barriers a student may have in completing their education
- ☺ We support Career Colleges nationwide
- ☺ Since 1990, Student Resource Services has helped students by providing masters-level counselors available 24 hours a day, 7 days a week

Student Resource Services, LLC • 9666 Olive Boulevard • Suite 705 • Saint Louis, Missouri 63132 • 1-866-641-4777 • www.studentresourceservices.com



**studentresourceservices®**  
 VITAL TOOLS FOR STUDENT SUCCESS®

# Today's Student

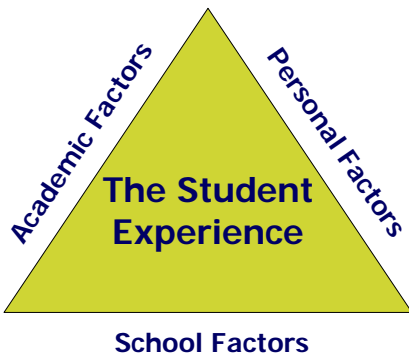
-  Instant need gratification
-  Sense of entitlement
-  Prized resource
-  Focused on the tangibles and concrete experience

*"Students vote with their feet"*

Student Resource Services, LLC • 9666 Olive Boulevard • Suite 705 • Saint Louis, Missouri 63132 • 1-866-641-4777 • www.studentresourceservices.com


**studentresourceservices®**  
 VITAL TOOLS FOR STUDENT SUCCESS®

# Framework for Student Success




**The Student Experience**

Academic Factors      Personal Factors

School Factors

*Dr. Watson Scott Swail, President, Educational Policy Institute*


Student Resource Services, LLC • 9666 Olive Boulevard • Suite 705 • Saint Louis, Missouri 63132 • 1-866-641-4777 • www.studentresourceservices.com


**studentresourceservices®**  
 VITAL TOOLS FOR STUDENT SUCCESS®

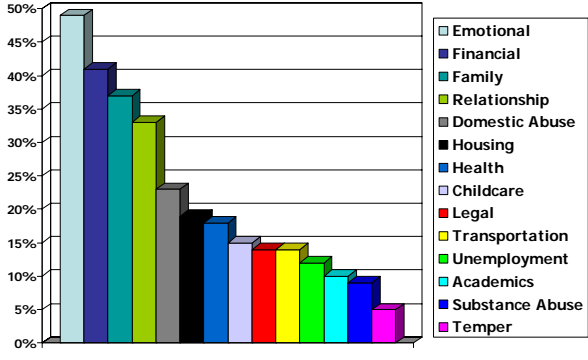
# Impact

- Student**
  - Decrease in Motivation and Commitment
  - Cannot Focus on Learning
  - Poor Academic Performance
  - Increase in Dropout Rate
  - Unprepared for Career Responsibility
- Faculty**
  - Loss of Faculty Focus
  - Larger Amount of Time Spent Helping Students
  - Loss of Productivity
  - Potential Increase in Liability
- College**
  - Decrease in Graduation Rate
  - Decrease in Job Placement
  - Decrease in Profitability
  - Increase in Acquisition Costs

Student Resource Services, LLC • 9666 Olive Boulevard • Suite 705 • Saint Louis, Missouri 63132 • 1-866-641-4777 • www.studentresourceservices.com


**studentresourceservices®**  
 VITAL TOOLS FOR STUDENT SUCCESS®

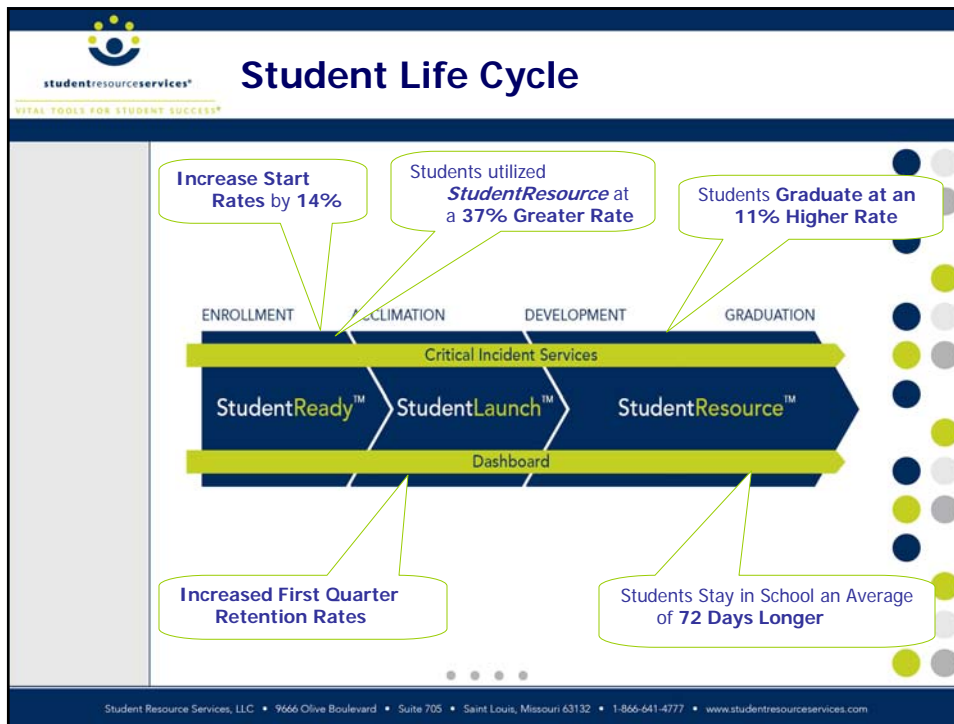
# Student Needs



Category	Percentage (Approximate)
Emotional	48%
Financial	42%
Family	38%
Relationship	34%
Domestic Abuse	24%
Housing	20%
Health	18%
Childcare	16%
Legal	15%
Transportation	15%
Unemployment	13%
Academics	11%
Substance Abuse	10%
Temper	6%

*"We continually emphasize the importance of student retention...a portion of our students fail to complete their academic programs for a variety of personal, financial and academic reasons" - Career Education Corporation: 2007 Annual Report*

Student Resource Services, LLC • 9666 Olive Boulevard • Suite 705 • Saint Louis, Missouri 63132 • 1-866-641-4777 • www.studentresourceservices.com



- 
- Benefits to College**
- studentresourceservices®  
VITAL TOOLS FOR STUDENT SUCCESS®
- ☺ Increases Student Start Rates
  - ☺ Increases Revenues
  - ☺ Reduces Bad Debt Expense
  - ☺ Often Fulfills Accreditation Requirement
  - ☺ Reduces Potential Liability
  - ☺ Provides a Competitive Advantage
  - ☺ Mitigates Risk Related to Critical Incidences
  - ☺ Ensures School is Providing the Best "Customer Service" available – from Enrollment to Graduation
- Student Resource Services, LLC • 9666 Olive Boulevard • Suite 705 • Saint Louis, Missouri 63132 • 1-866-641-4777 • www.studentresourceservices.com



# Thank You

**Andrea Spisak**

(314) 400-9621

[aspisak@studentresourceservices.com](mailto:aspisak@studentresourceservices.com)

**Student Resource Services**

9666 Olive Boulevard

Suite 705

St. Louis, MO 63132

