

Seating is Limited - Register Today!



Getting Back to What Makes Us Great

Improving Campus Performance

October 6th
Tacoma, Washington

We Work in an Amazing Field Which Transforms the Lives of Future Professionals Every Day

Now is the Time to Get Back to the Basics and Remind Ourselves Why We Stay Committed to Changing Students' Lives

Whether you're a school owner, executive, leader, novice or master level admissions professional, this workshop offers immediate, result-producing strategies to inject into your organization.

Workshop Topics:

- The best approach to connecting and communicating with today's student - The Student Relationship Approach Model™
- The importance of creating a culture of service – Remember why we do what we do
- Best methods for scheduling more appointments and increasing show-rates
- Strategies for promoting action
- Methods for transforming obstacles and objections into opportunity
- Best practices for securing your start
- How to enroll more referrals

When: October 6th - 9:00 am to 3:00 pm (No-host lunch from noon to 12:45pm)

Where: Summit Salon Academy - 3702 S Fife Street - Tacoma, WA

Fee: \$119 per person; \$95 per person 2 or more from one school

Please register by September 29th

Presented by Matthew Schmoker, President/CEO of Legacy Admissions Solutions



About Legacy Admissions Solutions:

With 20 years of success, and over 600 clients supported, Legacy Admissions Solutions has been a trusted partner of higher education institutions, both private and public, throughout the United States and abroad, specializing in admissions training and customized enrollment solutions.

Their unrivaled blend of expertise, innovative and forward thinking approaches, scientifically proven strategies, as well as highly regarded results-driven training programs and seminars, and Legacy Admissions Academy™, have supported schools in meeting/exceeding enrollment and retention goals while giving them the competitive advantage to overcome future challenges.



Learn more about Legacy by visiting: www.legacyadmissions.com

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For questions or to reserve your space contact:

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Return registration to NWCCF:

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